



## Wrap-Up

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**Ask permission:** This shows respect and a desire to work together.

*Is it okay if you and I review today's visit together?*

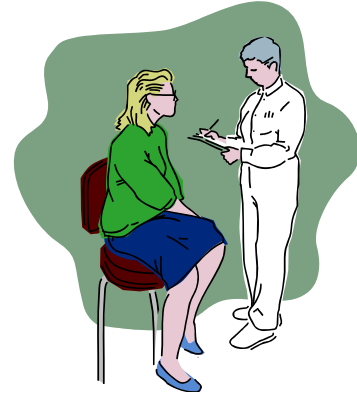
*Can we talk about how things went for you today?*

**Explore:** Ask what the person knows, has heard or would like to know.

*What did you learn at your visit today?*

*What is the doctor recommending for you?*

*What would you like to know more about?*



**Share:** offer information in a neutral, nonjudgmental manner.

*Let's look at the visit summary to review the doctor's suggestions.*

*What the doctor is recommending is...*

*Studies have shown...*

*Others have benefited from...*

*Some people like to ...*



**Get Feedback:** Ask about thoughts, feelings and reactions.

*Based on today's visit, what could you see yourself doing?*

*In terms of what you learned today, what concerns you the most?*

*What are the next steps that you plan to take?*



**Provide Support:**

*What kind of help might you need?*

*Are there things we could do to make it easier for you to ...*