



# LEVERAGING THE POWER OF DATA TO ADDRESS HEALTH, PRICE AND WASTE

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MNCRM **empowers** health care  
**decision makers** with  
**meaningful data** to drive  
improvement.

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Multi-stakeholder convening



Measure developer



Data collection, validation



Public transparency



Value-based payment

We're stronger together. MNCM grew out of the idea that we accomplish more when we:



Agree on common priorities, and reduce fragmented, conflicting, and/or duplicative efforts



Combine data across payers and providers to get more statistically reliable and comparable measures



Create transparency of data to empower decision makers (consumers, employers, providers, and payers)

# What does measurement have to do with affordability?



## Multiple approaches are needed to improve affordability



Paying for value must be part of  
the solution

We need meaningful, evidence-  
based, objective measurement

**MNCM data are powerful and motivate change**

**TABLE 3: High Performers in 2018 – Primary Care/Multi-Specialty Care Medical Groups**

QUALITY MEASURE		Allina Health (15 of 23)	Entira Family Clinics (13 of 21)	Essentia Health (16 of 23)	Health-Partners Clinics (19 of 23)	Mankato Clinic (15 of 23)	Mayo Clinic (11 of 22)	Park Nicollet Health Services (21 of 23)	Stillwater Medical Group (7 of 14)
PREVENTIVE HEALTH	Breast Cancer Screening	•		•	•	•	•	•	^
	Cervical Cancer Screening	•			•			•	^
	Colorectal Cancer Screening	•		•	•	•	•	•	
	Chlamydia Screening	•	•		•			•	^
	Childhood Immunization Status (Combo 10)	•				•		•	^
	Adolescent Immunization (Combo 2)						•		^
CHRONIC CONDITIONS	Optimal Diabetes Care	•	•	•	•			•	
	Diabetes Eye Exam	•	^	•	•			•	^
	Optimal Vascular Care		•	•	•			•	
	Controlling High Blood Pressure	•	•	•		•		•	^
	Optimal Asthma Control – Adults	•	•	•	•	•		•	•
	Optimal Asthma Control – Children	•	•	•	•	•		•	•
	Use of Spirometry Testing in the Assessment and Diagnosis of COPD				•	•	•	•	^
DEPRESSION	Adolescent Mental Health and/or Depression Screening	•		•	•	•	•	•	•
	PHQ-9 Utilization		•	•	•	•	•	•	•
	PHQ-9 Follow-up at 6 Months	•	•	•	•	•		•	
	PHQ-9 Follow-up at 12 Months		•	•	•	•	•	•	•
	Depression Response at 6 Months	•	•	•	•	•	•	•	
	Depression Response at 12 Months		•	•	•	•	•	•	•
	Depression Remission at 6 Months	•	•	•	•	•	•	•	
	Depression Remission at 12 Months		•	•	•	•	•	•	
OTHER	Avoidance of Antibiotic Treatment in Adults with Acute Bronchitis	•			•		^	•	^
	Follow-up Care for Children Prescribed ADHD Medication		^						•

\*Included if eligible for at least five measures.

Blank = average or below average

^Not reportable for this measure (too few patients in measure denominator)

# Public transparency – mnhealthscores.org



Clinic Quality Ratings

Medical Group Quality  
& Cost Ratings

Hospital Quality  
& Patient Experience

Cost of Services  
& Procedures Ratings

See All Measure  
Topics

Compare ratings on the quality and cost of  
healthcare in Minnesota and neighboring areas.

Get started by selecting one of the following categories:



Clinic Quality Ratings



Medical Group Quality  
and Total Cost



Hospital Quality and  
Patient Experience



Cost of Services and  
Procedures



# Public transparency – cost *and* quality

**Compare ratings**  
Select & compare up to 3 medical groups

COMPARE ↻

Refine results by [name](#) or [location](#)

Add or change column topics

	Sort	Sort	Sort	High to Low Performer	Sort
<input type="checkbox"/>	<b>Ridgeview Clinics</b> CHANHASSEN, MN	AVERAGE \$591	ABOVE AVERAGE 54 %	TOP 76 %	BELOW AVERAGE 67 %
<input type="checkbox"/>	<b>Richfield Medical Group</b> RICHFIELD, MN	AVERAGE \$601	AVERAGE 52 %	TOP 76 %	ABOVE AVERAGE 73 %
<input type="checkbox"/>	<b>Sibley Medical Center DBA Ridgeview Sibley Medical Center</b> ARLINGTON, MN	AVERAGE \$613	TOP 53 %	TOP 75 %	BELOW AVERAGE 66 %

## **November 2018 affordability convening**

Meeting of health care stakeholders and thought leaders jointly convened by MNCM, ICSI, and Stratis Health

We need better data sharing within and across systems to achieve better outcomes. Reduce fragmentation of data and make data more available, timely, and actionable.

We need common or shared systems and practices to eliminate duplication and waste.

The push toward paying for value must not only continue but accelerate.

Our long history of collaboration in MN has taught us we can accomplish more together than any of us can alone.

# Challenges in measuring outcomes



## Data

Technical challenges, expense, and effort required to extract data for meaningful measures



## Risk Adjustment

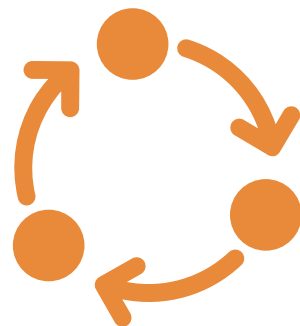
To enable fair comparisons, need to adjust for factors beyond control/influence of providers



## Collaboration

Setting priorities  
Avoiding duplicative or conflicting efforts

# Evolution



- Improve timeliness, actionability, & usability of foundational data
- Reduce burden & cost associated with measurement

**MNCM PIPE:  
What problem are  
we trying to solve?**



Outcome measures deliver high value, but are burdensome to report



Current methods of reporting are a barrier to more timely data submission & feedback



Data are more important than ever to inform strategies, achieve goals, and earn financial incentives. Data must be timely to be useful.

## PIPE Goals



Streamline data collection/ reduce burden of data reporting



Reduce duplication of effort to understand and apply measure specifications



Reduce time and resources needed for data validation and auditing



Increase availability of timely and actionable information for providers and health plans

# Innovation: CHIRP



- Common Health Information Reporting Partnership
  - Build on role as trusted convener
- Support success in managing populations for better value

## The problem

### Payers

- Don't have timely, actionable, consistent access to data about their members
- Individually, struggle to achieve the signal strength with providers needed to advance quality, affordability, and population health

### Providers

- Don't have timely, actionable, consistent data from payers about their patients
- Are asked to provide clinical data to payers in multiple, inconsistent ways
- Receive claims-based data from payers in multiple, inconsistent ways

### Consumers/Patients

- Sometimes miss recommended screenings or obtain them unnecessarily due to lack of information flow
- May not be identified for care management interventions even when they are at high risk



## CHIRP process to date

Convene a critical mass of payers, providers, and other stakeholders

Develop value proposition and options

MNCM Board review

Workgroup to develop common standards

## 3 key takeaways



### Outcomes

Data on clinical outcomes is critical for value-based payment.

The technical challenges are solvable.



### No “One Size Fits All” Solutions

Regional collaboratives have a key role to play.

What works in one place may not be best in another.



### Collaboration

The critical ingredient: shared goals and trust.

Meet stakeholders where they are.

We can make health care **more affordable** by making it **better**.

We need **better health care information** to get there.