



## **CHIEF EXECUTIVE OFFICER**

### **OUR ORGANIZATION**

The Network for Regional Healthcare Improvement (NRHI) is a national, not-for-profit organization that represents more than 30 regional health improvement collaboratives (RHICs) and state-affiliated partners working together toward the goals of better health, better care, and lower costs. Our strategy to accomplish these goals is three-fold:

- Support and advocate for collaboratives,
- Conduct Joint Innovation Projects in cost, quality, and population health across regions with rapid dissemination of best practices to our members, and
- Leverage our network of data, community relationships, and improvement expertise for innovation and national impact.

From our office in Portland, Maine, and with our team of expert consultants and partners, NRHI provides unique education and support to our members, facilitates active learning across the network, and promotes the role of RHICs in national healthcare transformation efforts.

### **THE CEO POSITION**

As our next Chief Executive Officer, you will provide leadership, guidance, and overall organizational direction to NRHI. You will have responsibility for all NRHI's strategic, financial, operational, and development functions, ensuring achievement of the organization's strategic goals and performance measures. In consultation with the NRHI Board of Directors, you will create and refine the organization's Vision, Mission, Values, and key strategic objectives and plans, plus advance the Mission and meet governance needs through committee and Board work.

Our new CEO is expected to build on the organization's strong history of collaboration and action, engage with communities, members and partners, and continue our improvement expertise. You will serve as a voice for NRHI and advance our objectives and priorities. You will be a strong people leader who leverages the energy, ideas, and commitment of NRHI staff and ensures high levels of staff engagement and satisfaction. You will collaborate with other healthcare improvement organizations, foundations and other funders, association leaders, provider leaders, policymakers, health plans, and other healthcare stakeholders to advance shared goals. You will be expected to reside in Washington, DC or travel there regularly to meet with and coordinate our work with national stakeholders. The majority of the NRHI team is in Portland, Maine. You will need to oversee these staff and their work as well.

The CEO reports to the NRHI Board of Directors.

## **EXPECTATIONS FOR OUR CEO**

### Strategy Leadership and Impact

- Collaborate with the NRHI Board, Members, and staff to create and implement effective strategies to achieve NRHI's vision and mission.
- Provide inspirational leadership to internal staff and external stakeholders, ensuring alignment, enthusiasm and commitment to NRHI's vision and strategies.
- Establish and build critical partnerships, relationships, and alliances that will leverage the achievement of NRHI's goals and enhance success.
- Provide visible and productive leadership nationally, with member organizations, and within the organization.
- Lead key strategic initiative to advance healthcare affordability through education and promoting regional success stories to improve health, reduce price, and eliminate waste.
- Collaborate with government relations firm to raise the visibility of RHICs as local and national change agents to improve health, promote better care, and lower costs.
- Support NRHI staff in translating NRHI strategies into effective program designs and their implementation; identify emerging program opportunities and build staff capabilities to address them; and launch/lead select programs in high-priority areas for NRHI.

### Organizational and People Leadership

- Provide our staff of 15 with a compelling strategic direction and vision for measurable impact; cultivate a work culture and environment which results in high levels of employee engagement and satisfaction; create an inclusive and collaborative work environment in which staff input is used to maximize impact and organizational health; and ensure the professional and skill development of all staff.
- Manage the annual budget (currently over \$5M) in compliance with federal and private grant standards and requirements.
- Collaborate with the Board of Directors, ensuring effective governance and organizational compliance with relevant regulations and legal requirements consistent with NRHI's 501(c)3 tax status and good corporate citizenship.

### Business Development and Fundraising

- Lead overall business development and fundraising, ensuring that NRHI's strategic priorities are well-funded and that the organization maintains strong financial health and sustainability.
- Communicate proactively and effectively with potential funders including government, foundation, employers, and industry partners.
- Continuously evaluate and adapt the NRHI business model to support current strategies and the external funding environment.

## **PROFILE OF OUR CEO CANDIDATE**

You will be able to demonstrate experience and expertise as follows:

- Experience with RHIC (or RHIC-like work) in one or more communities.
- Experience with transparency, improvement, health information technology and analytics, and community engagement on a regional and/or national scale.
- Established presence and reputation among national colleagues in transparency, data management and/or exchange, and/or quality improvement and systems transformation.

- Experience with lobbying and/or government relations that includes establishing and maintaining effective relationships with key national stakeholders (or the demonstrated ability to do so).
- Experience conducting/organizing strategic planning and deploying strategic objectives, plus responding to request for proposals and other business opportunities.
- Experience making presentations (both oral and written) to consumers, purchasers, payers, healthcare providers and other stakeholders.
- Track record of entrepreneurial skills that includes sustainability, innovation, product development.
- Track record of achieving results in a large, complex, multi-stakeholder environment.
- Proficiency with MS Office Suite (Word, Excel, Outlook, and PowerPoint).

You will be able to demonstrate the following competencies:

- Deep understanding of the U.S. healthcare system, including knowledge of health care improvement methods and strategies, and knowledge of health care delivery processes.
  - Exceptional verbal and written communication skills, with the ability to both inspire around a vision and to communicate a concrete path to implement that vision; accomplished public speaker within a variety of settings and audiences.
  - Superior people leadership skills with a track record of mentorship and high levels of team engagement and satisfaction; strong demonstrated belief in the value and importance of input and ideas from all levels and roles within an organization.
  - Exceptional integrity and a strong sense of humility.
  - Congenial and collaborative internal and external leader.
  - Ability and enthusiasm for adapting to rapidly changing external conditions and opportunities.
- Strong financial and business acumen; ability to organize and coordinate multiple, simultaneous tasks in a team environment.

You will have the following educational background:

- Bachelor's degree in a health or business-related area and 10 years direct high-level management experience or a Master's degree in a health or business-related area and 8 years direct high-level management experience or equivalent.
- Certification in healthcare quality improvement *preferred*.

## **COMPENSATION**

NRHI offers a competitive salary, including year-end bonus potential, a contributory retirement plan, and comprehensive benefits.

## **INTERESTED?**

Interested applicants should submit their resume/CV with a letter of interest to [steveb@qualishealth.org](mailto:steveb@qualishealth.org) no later than July 31, 2018.